



**Questions for the Request for Proposals
Development of the Refreshed Nunatsiavut Tourism Strategy**

1. Has a budget for this project been identified?

As this is an open and competitive process, no budget figures will be released by NG.

2. Given the various COVID-19 restrictions, how do you anticipate the required consultation being carried out within the indicated timeframe?

We are open to innovative ways for consultations that follow the provincial guidelines which can be found online at <https://www.gov.nl.ca/covid-19/>.

3. To help bidders understand the scope of the assignment, can you please indicate what you anticipate in terms of total budget for the assignment?

As this is an open and competitive process, no budget figures will be released by NG. Proponents should develop their proposal, as they feel appropriate.

4. Can you provide a list of local Inuit consultants who might be interested in working as part of a consulting team?

We cannot provide a list of local Inuit consultants, if you are interested in a list of registered Inuit businesses please reach out to the Division of Economic Development by visiting www.business.nunatsiavut.com.

5. A colleague forwarded it to me – am I eligible to submit a proposal? If so, I see no mention of costing to a part of the submission, is that to be included? If so, have you identified an upside budget for the project?

This is an open and competitive process and is open to anyone who wishes to submit a proposal. As this is an open and competitive process no budget figures will be released by NG. NG procurement is governed by Nunatsiavut's *Procurement Act* and evaluation of proposals on the basis of value for money is a primary consideration under that legislation. Therefore, cost of a proposal is a necessary element for evaluation. For clarity an Addendum to the Request for Proposals is being released today on our website www.nunatsiavut.com.

6. Where can I get a copy of the existing Tourism Strategy?

You can find the Nunatsiavut Tourism Strategy 2014-2020 on our website
<https://www.nunatsiavut.com/visitors/nunatsiavut-tourism/>

7. Are you looking for a different firm to take on your strategy?

In order to comply with Nunatsiavut Government's (NG's) procurement laws, this is an open and competitive process and NG will accept proposals from all organizations. Through the request for proposal process, any organization can submit a proposal.

8. In consideration of COVID-19, is there an expectation of 'in community meetings' in the fall or winter, or could/should the project be done virtually for health and safety reasons?

The NG are working diligently to ensure all safety measures are in place for our staff and communities. Currently our offices are open to the public, but all are encouraged to call ahead and make an appointment, masks are required in common areas and when social distancing can't occur, staff travel within our communities are allowed and all the Government of Newfoundland and Labrador travel restrictions for the province are to be followed.

9. Can you send any relevant information at your earliest convenience?

The Nunatsiavut Tourism Strategy 2014-2020 can be found on our website
<https://www.nunatsiavut.com/visitors/nunatsiavut-tourism/>