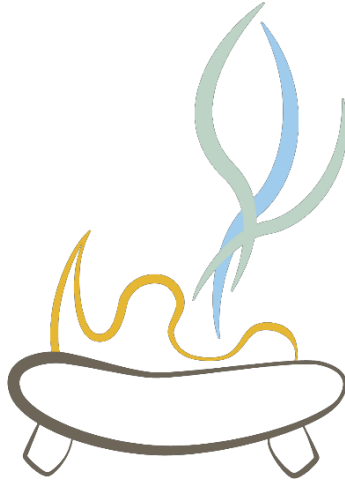




NUNATSIAVUT

kavamanga Government

REQUEST FOR QUOTE

FOR THE SUPPLY AND DELIVERY OF TWO (2)
SIDE BY SIDE UNITS
100-NGNUN-2607

Date of Issue: October 1, 2026

Closing Time: October 22, 2026 3:00 PM Atlantic Standard Time

Documents Included:

- Appendix A: Scope of Work and Requirements
- Appendix B: Quotation Form
- Appendix C: Inuit Content Scoresheet
- Appendix D: Specification

INTRODUCTION

The Nunatsiavut Government is inviting quotations for the supply and delivery of two (2) 2026 Can AM Defender MAX DPS Cab HD10 or equivalent Utility Terrain Vehicles (the “Side by Side”) for its Infrastructure Division.

RFQ documents can be viewed or obtained from the Nunatsiavut Government's website or on our MERX procurement page at the following links:

1. www.nunatsiavut.com
2. <https://www.merx.com/nunatsiavutgovernment/solicitations/open-bids?selectedContent=BUYER>

This is not a tender call or a request for proposals. This RFQ is not intended to, and shall not, create any legal obligations or duties of the Nunatsiavut Government or any person, for any reason whatsoever, whether in contract, tort, or otherwise. The Nunatsiavut Government, at its sole discretion, may or may not enter negotiations with one or more persons submitting quotations in response to this RFQ, or with any other person.

1.1 General Scope of Services

The Infrastructure Division of the Nunatsiavut Government is seeking quotes for the supply and delivery of two (2) Side-by-Side units for use by its maintenance personnel. It will be required that these units are multi-seater with seating capacity of six persons, they be fitted with full cab enclosure with hard door kits, cab heater and windshield wiper kit.

QUOTATION INSTRUCTIONS

2.1 Closing Date and Time

Quotations must be submitted before the Closing Date and Time specified on the cover page of this RFQ.

2.2 Quotation Format and Location

Quotations must follow the format outlined in this RFQ and Appendix A. They should be submitted in PDF format via email to InfraProcurement@nunatsiavut.com (cc: cyril.lane@nunatsiavut.com; colin.gilbride@nunatsiavut.com). Please ensure the file size does not exceed 20 MB. The email subject line should clearly state the RFQ title and reference number from the cover page.

The Nunatsiavut Government is not responsible for quotations sent to the wrong email address or not received before the Closing Date and Time. It is the sole responsibility of the Respondent to ensure their quotation is received on time and in full.

2.3 Examination of RFQ Documents

Respondents are responsible for carefully reviewing all RFQ documents, including appendices, schedules, and addenda, prior to preparing and submitting their quotation.

2.4 Late Quotations

Late submissions will not be considered.

2.5 Amendments to Quotations

Written amendments to quotations will be accepted as per Sections 2.1 and 2.2.

2.6 Enquiries

For any enquiries regarding this RFQ, please contact Cyril Lane at cyril.lane@nunatsiavut.com, Nunatsiavut Maintenance Manager, and cc: InfraProcurement@nunatsiavut.com. Please reference the RFQ title and reference number as on the cover page. Enquiries must be submitted no later than five business days before the Closing Date and Time. The NG may choose not to respond to enquiries made within this timeframe. Responses may be distributed as addenda at the discretion of the NG. The NG will not be held responsible for, and Respondents are advised not to rely on, any communications or representations not made in accordance with this RFQ.

2.7 Addenda

The NG may respond to enquiries or communications by issuing written addenda. Addenda will be made available electronically through the links provided in Section 1 of this RFQ. It is the responsibility of the Respondent to regularly check these websites for updates.

2.8 Opening of Quotations

There will be no public opening of quotations received.

2.9 Pricing

All pricing should be submitted in Canadian dollars, with applicable taxes (HST) stated separately.

GENERAL CONDITIONS

3.1 Negotiation

The Nunatsiavut Government may negotiate changes to any terms of a quotation, including price, with the Preferred Respondent. If negotiations with the Preferred Respondent are unsuccessful, the NG may initiate negotiations with the next highest-rated Respondent.

3.2 Limitation of Liability

Respondents are responsible for their own expenses in preparing and submitting a quotation. The Nunatsiavut Government will not be liable for any costs, losses, or damages incurred in the preparation or submission of a quotation, or during contract negotiations.

3.3 Respondent Qualifications

By submitting a quotation, the Respondent warrants that they possess the necessary expertise, qualifications, financial resources, and experience to provide the services outlined in the RFQ.

3.4 Confidentiality

All quotation submissions become the property of the NG and will not be returned. They will be kept confidential, unless otherwise required by law.

EVALUATION OF QUOTE SUBMISSIONS

This section outlines the criteria against which quotes may be evaluated. The NG reserves the right to evaluate quotes using additional criteria. The lowest price or any quote is not necessarily guaranteed

acceptance. The Nunatsiavut Government reserves the right to accept or reject any quote and cancel the RFQ at any time, without compensation to any party.

4.1 Mandatory Criteria

Quotes must meet the following mandatory criteria to be considered for further evaluation:

- Quotes must be received at the location specified in Section 2.1 by the Closing Time and Date.
- Submissions must be in English or Inuktitut.
- Quotes must follow the format outlined in Section 2.2.
- The submission must include a signed cover page by an authorized representative.

4.2 Additional Information

Quotes are expected to include a minimum set of elements, such as:

- Scope understanding
- Lead delivery time
- Cost breakdown for supply and delivery
- Inuit Content Scoresheet
- Side by Side Specifications

4.3 Value Added Elements

Respondents may include supplementary items in their quotation and should provide associated costs and justification for their inclusion.

APPENDIX A – SCOPE OF WORK AND REQUIREMENTS

1. PURPOSE

The Nunatsiavut Government (NG) is seeking quotes for the supply and delivery Two (2) new Side-by-Side units for use by maintenance personnel within the Infrastructure Division. The Side-by-Side units shall be delivered to the Nunatsiavut communities of Hopedale and Nain, with one unit delivered to each community. Delivery will require marine freight from Happy Valley-Goose Bay.

2. GENERAL CONTRACT TERMS AND CONDITIONS

The successful Respondent will be required to enter into a purchase agreement acceptable to the Nunatsiavut Government. The contractual documents may include the Nunatsiavut Government's Purchase Order, the RFQ Documents, the successful Respondent's quotation and, where accepted by the Nunatsiavut Government, the Motor Vehicle Purchase Agreement.

2.1 SERVICE REQUIREMENTS

The Contractor will be responsible for:

- Notifying the NG of any delays or supply chain issues affecting delivery.

2.2 Arranging and paying all costs associated with delivery of the Side-by-Side units to the designated delivery locations, including marine freight from Happy Valley-Goose Bay to Hopedale and Nain. Bearing all risk of loss or damage to the Side-by-Side units until delivery

and acceptance by NG at the applicable delivery location.

RELATED DOCUMENTS

The following documents must accompany each vehicle at delivery or shortly thereafter:

- A copy of the Nunatsiavut Government's invoice.
- New Vehicle Information Statement (NVIS) (if applicable).
- All documents required under Newfoundland and Labrador Motor Registration.
- A comprehensive owner and repair manual, including operational procedures, maintenance schedules, warranty registration, and coverage details.
- Filled out and signed copy of Appendix B- Quotation Form
- Inuit Content Scoresheet outlined in Appendix C
- Filled out Appendix D- Specification Form

2.3 DELIVERY LOCATION

The successful Proponent shall deliver one Side-by-Side unit to Hopedale and one Side-by-Side unit to Nain. The successful Proponent is responsible for arranging and paying all costs associated with delivery, including transportation to Happy Valley-Goose Bay and marine freight from Happy Valley-Goose Bay to the applicable community.

Title to and risk of loss or damage to each unit shall remain with the successful Proponent until the unit has been delivered to its designated destination and accepted by NG. The successful Proponent is responsible for any loss or damage occurring during transportation and shall maintain appropriate insurance for the units while in transit.

Delivery will not be considered complete until the applicable unit has been received by NG at its designated destination in a condition that complies with the requirements of this RFQ.

2.4 VEHICLE PERFORMANCE & INSPECTIONS

- The side-by-sides must operate satisfactorily, be free from damage or defects, and meet the specification outline in Appendix D
- All goods and services are subject to inspection upon delivery, and the NG reserves the right to reject any items not meeting the required standards.

2.5 WARRANTY

The Respondent must provide a minimum two-year warranty from the date of delivery and acceptance by NG covering defects in materials and workmanship. During the warranty period, the Respondent must, at no additional cost to NG, repair or replace defective components or units in accordance with the applicable warranty.

3. RELEVANT EXPERIENCE

Respondents must demonstrate that they have the experience and capacity necessary to supply, deliver, warranty and support the proposed units

4. REFERENCES

Respondents must provide at least one reference from previous clients. References from the respondent's own organization are not acceptable. The NG reserves the right to seek additional references, including from past NG contracts.

5. VEHICLE SPECIFICATIONS

Respondents must provide detailed specifications for the Side-by-Sides as outlined in Appendix D or propose alternatives.

6. WARRANTY & SERVICING

Respondents must provide details regarding the warranty and servicing options, including what is covered under the warranty and the availability of servicing for the Side-by-Sides.

7. DELIVERY LEAD TIME

Respondents must provide an estimated delivery lead time for the side-by-sides.

8. MOTOR VEHICLE PURCHASE AGREEMENT

Respondents must submit a blank copy of their standard Motor Vehicle Purchase Agreement for review.

9. SUSTAINABLE SOCIAL PROCUREMENT

The NG encourages respondents to outline, if applicable to the request, how their proposal supports local economic, social, and environmental goals, including:

- Promoting Inuit content and economic development.
- Supporting fair employment practices and a living wage.
- Offering training and apprenticeship opportunities.
- Utilizing local subcontractors and expertise.
- Reducing environmental impact through energy-efficient products and minimal packaging.

10. PRICE

Respondents must submit a detailed quote in Canadian dollars, including:

- A breakdown of fixed costs, travel, time, and materials.
- Delivery and destination charges (where applicable).
- Unit prices, with taxes included as a separate line item.

11. EVALUATION

Quotes will be evaluated by a committee formed by the NG. The NG intends to enter into a contract with the respondent who meets the mandatory criteria and receives the highest ranking. The NG reserves the right to request additional clarifications from respondents and to evaluate proposals based on the Nunatsiavut Government Procurement Act Preferred Supplier criteria. If no preferred supplier is

determined, quotes will be evaluated on a value-for-money basis using the weighted criteria.

12. WEIGHTED CRITERIA

Proposals that meet all mandatory criteria will be evaluated against the following weighted criteria:

Weighted Criteria	Weight (%)
Price	35
Specifications	35
Delivery time frame	20
Added value/ Inuit Content	5
Sustainable Social Procurement	5
TOTAL	100

APPENDIX B – QUOTATION FORM

Project: Supply and Delivery of two (2) Side-by-Sides.

Project No.:

From:

Company name

Address:

Street address or postal box number, city/town, province, and postal code

Contact Email:

To:

Address:

Attention:

OR

To:

Email Address:

We, the undersigned, having read, understood, and accepted the RFQ Documents for the above- named Project, including Addendum Number(s)_____to_____, hereby submit a non-binding Quote for the Work, in accordance with the Quote package.

Instructions

Provide the goods of the RFQ in Canadian dollars.

The prices must include all costs to perform the Work including all costs of supervision, labour, material, equipment, overhead, travel, financing, insurance, head office, and all other costs and expenses whatsoever incurred in performing the Work, and include all profit, and all applicable taxes.

We, the undersigned, declare that:

- 1. We have arrived at this submission without collusion with any competitor.
- 2. No member of the Nunatsiavut Government and no other officer or employee of the Nunatsiavut Government is, will be, or has become interested, directly, or indirectly, as a contracting party, partner, surety or otherwise in, or in the performance of the Contract, or in the supply, services, or business to which it relates, or in any portion of the profits thereof, or any of the money to be derived there from.

Signed and submitted by:

Company Name

Signing Officer's Signature

Title of Authorized Signing Officer

Printed Name

Signature of Witness

Printed Name of Witness

Dated this _____ day of _____, 2026

APPENDIX C – INUIT CONTENT SCORE SHEET

Inuit Content Factor Calculation (section 17 Nunatsiavut Procurement Act)

a) A maximum of 20 points related to the percentage of Inuit ownership of the supplier calculated as 0.5 points per 1% of Inuit participation in excess of 50% of the ownership and control of the supplier with 0 points being awarded to a supplier that is not at least 50% owned and controlled by Inuit or Inuit Businesses.	/20
b) A maximum of 10 points related to the physical location of the head office and operating offices of the supplier where 10 points is awarded to a supplier having both its head office and principal operating office in an Inuit Community and 6 points is awarded to a company having an operating or a head office in an Inuit Community and 4 points is awarded for a head office or operating office elsewhere in Labrador.	/10
c) A maximum of 10 points related to training for Inuit calculated as 0.1 point per 1% of all training money spent by the supplier on the training of Inuit.	/10
d) A maximum of 20 points related to the percentage of the supplier's employees who are Inuit calculated as 0.2 points per 1% of employees who are Inuit.	/20
e) A maximum of 10 points related to the proportion of wages paid to Inuit by the supplier calculated as 0.1 point per 1% of payroll paid to Inuit.	/10
f) a maximum of 10 points related to the percentage of goods and services purchased by the supplier from Inuit Businesses in relation to the procurement calculated as 0.1 point per 15 of the value of all purchases obtained from Inuit.	/10
g) A maximum of 10 points related to the commitment by the supplier to utilize Inuit Businesses as sub-contractors calculated as 0.1 point per 1% of the value of all sub-contracts awarded to Inuit Businesses.	/10
Total (out of possible 90)	/90

APPENDIX D – SPECIFICATION

ITEM	DESCRIPTION	Y/ N	BIDDER'S REPLY: IF NO, STATE DIFFERENCE.
	To assist Bidders in style and type of side-by-sides required, specifications are based on a 2026 Can AM Defender MAX DPS Cab HD10. The Nunatsiavut Government may consider equivalent units that are readily available that closely meet specifications noted herein. Equivalent or superior items may be given full consideration if full descriptive literature is included with the bid. The Nunatsiavut Government will be the sole judge of the equivalency of any item offered.		
Side-by-Side SPECIFICATIONS	2026 Can AM Defender MAX DPS Cab HD10		
ENGINE SPECIFICATIONS	HD10		
Standard	Multi Seater (Minimum 6 Person Capacity)		
	Electric Start		
	Full Cab Enclosure		
	Cab Heater		
	Windshield Wiper Kit		
Accessories (Please verify what comes standard)	Tri Ball Hitch and pin to match receiver on unit. Standard sizing of 1 7/8", 2' and 2 5/16"		

WARRANTY	PLEASE STATE ALL		
WARRANTY BIDDER'S INITIALS	STATE THE LOCAL ADDRESS FOR WARRANTY REPAIRS:		

	Unit Price (Per Side-by-Side)	\$	
	Total (x2)	\$	
	HST (15%)	\$	
	Total Quoted Amount	\$	

OPTIONAL Items each, Provide product details with response. Taxes Extra			
		\$	
		\$	

GUARANTEED DELIVERY			
Bidder guarantees to deliver the completed unitsto each of the outlined destinations_____calendar days from award of Contract. NG's preferred delivery date is no later than November 10, 2026. Respondents must state the guaranteed number of calendar days from contract award within which delivery to the designated destinations will be completed			